#### **Private Health Insurance**

An appointed actuary

**IAAust BIENNIAL CONVENTION 2003** 



### **Background**

- PHIAC Private Health Insurance Administration Council
  - Independent Statutory Authority
  - Health Insurance Regulator
  - Established in 1989 under the National Health Act
  - Reports through the Minister for Health and Ageing

#### **PHIAC Structure**

- Board of five members
  - currently 2 vacancies
- CEO and staff of 10

## PHIAC (NHA S82BA(1))

- Established to regulate the registered organisations
  - in accordance with the NHA,
  - other Commonwealth laws, and
  - directions given by the Minister

## Purposes of PHIAC (S82BA(2))

- PHIAC must take all reasonable steps to achieve the appropriate balance between the following objectives:
  - a) An efficient and competitive health insurance industry
  - b) Protecting the interests of consumers
  - c) Minimising the levels of premiums
  - d) Ensuring the prudential safety of registered organisations

#### **Private Health Insurance**

- Highly regulated
  - PHIAC financial regulator
  - Dept of Health and Ageing product regulation and community rating
  - APRA for some funds part of a larger financial group
  - ASIC company reporting
  - ACCC Trade Practices Act

#### **A Brief History**

- Largely "Not for profit" industry
- Funds have been price takers
- Lawrence Reforms 1995 shift towards purchaser of services
  - Funds negotiated hospital purchaser provider agreements
  - Some medical purchaser provider agreements
  - Start of case payment funding for private health insurance
- Slow decline in coverage

### A brief history (continued)

- Legislative Reforms 2000-01
  - Solvency and Capital Adequacy Standards
  - New regulatory processes for inspection, administration and liquidation of health funds
  - Lifetime Health Cover
  - New Gap Cover arrangements

# Solvency and Capital Adequacy Standards

- Commenced January 2001
- Two tier standards
  - Capital Adequacy breach warning
  - Solvency breach PHIAC manages fund out of the industry
- Regulatory processes linked to standards
  - PHIAC can issue Solvency and Capital Adequacy directions



### **Growth - A new phenomenon!**

- June 2000 Introduction of Lifetime Health Cover
- Membership grew from 30% of the population with private health insurance to 44.5%
- Initial surge of claims in June 2001
- A number of funds grew by under pricing their product

#### **Gap Cover**

- Medicare pays 75% of MBS fee
- Health funds must pay 25%
- Health funds can pay gap over MBS fee where an agreement between fund and doctor
- 31 December 2002 80% of "in hospital" medical services with no gap
- Cost increase \$248 million or 95%



#### **Reforms Announced 2003**

- Removal of product approval by Health
- "State of the Health Funds" report
- Prosthetics Changes funds will cover a basic list of items
- Medicare Reforms
  - Funds can offer a new GP gap cover in excess of \$1000

### Complexity

- Pricing
  - Prostheses 41% growth in 01-02 FY
  - Medical indemnity insurance
  - Salaries for health professionals
  - Growth in ancillary services 30% of benefits
  - Ageing of the population
  - Premium increases once per year

### Complexity

- Capital Issues
  - Forecasting capital requirements for new business
  - Obtaining capital for a largely "not for profit" industry
  - Standards now allow subordinated debt

### Complexity

- Business Issues
  - Shift from traditional payer to purchaser
- Product design
  - Community not risk rating
  - Funds have been known to cannabilise their own profitable products
- Health Fund Reinsurance cross subsidy to support community rating

### Why an appointed actuary?

- Funds with actuaries tend to spot problems faster
- Two health fund failures
  - These funds grew their business at unsustainably low prices
- Increasing complexity of private health insurance
- New business for funds e.g. Medicare changes - gap insurance over \$1000.



# Actuaries in private health insurance

- History
  - Until 1989 Department of Health audited funds
  - Stable mix of products
  - High level of private health insurance
  - Broad population coverage
  - Relatively little use of actuaries across the industry until last three years

#### **Appointed Actuary**

- Appointment similar to Public Officer
  - PHIAC to be notified of appointment and any changes
- Role
  - Rate Applications
  - Financial Condition Report
  - Prudential Reporting
  - New Products
  - Provisions and Budgets



## **Staff or Consulting Actuary**

- PHIAC's view either is appropriate
  - Large funds will have actuaries on staff
  - Smaller funds are more likely to use consulting actuaries

### **Key Issues**

- Guidance notes and professional standards
- Education for health insurance actuaries
- Peer support and/or mentoring
- Not enough experienced health insurance actuaries yet

### Implementation

- Still under consideration
- Further discussions with the private health insurance industry
- Proposed timetable
  - Pricing now in place
  - Products early 2004
  - FCR for year ended 30 June 2004

#### Summary

- Appointed Actuary is coming for private health insurance
- Implementation date to be finalised
- PHIAC will need assistance from the IAAust for:
  - Guidance Notes
  - Training
  - Mentoring and Peer Review



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