

Enterprise Risk Management

Will you take the risk?

November 21, 2012

Sean McGing

© Sean McGing, McGing Advisory & Actuarial



Objectives

- 1. Share the Enterprise Risk Management process and learnings from a school case study
- 2. Show that actuaries have directly relevant skills & can add significant value
- 3. Challenge actuaries and aspiring actuaries to take the risk and get involved in ERM



Enterprise Risk Management

- Risk is the effect of uncertainty on objectives (ISO 31000 Standards Australia)
- Risk management is the culture, processes and structures that are directed towards taking advantage of potential opportunities while managing potential adverse effects (ASX Corporate Governance Council – from Principle 7 – Recognise and manage risk)
- Enterprise risk management means an integrated focus on all risks of an organisation (AICD).



Risk Management Prayer

God grant me the serenity to accept the things I cannot change; courage to change the things I can; and wisdom to know the difference.



Part 1 - The Case Study

- Siena College Ltd, Camberwell, VIC
- Catholic Girls Secondary School Years 7 12
- Board appointed by the Dominican Sisters of Eastern Australia and the Solomon Islands
- 730 students, 100 staff 2/3rds teaching
- Revenue \$12 million p.a.
- School buildings, a chapel, and lands to be maintained
- 162 External learning activities excl. sport. 2 overseas.



Siena College Mission

- Siena College, a Catholic school in the Dominican tradition, offers young women an education which encourages them to make intelligent and responsible use of their personal gifts.
- The college bases its teachings on the gospel commitment to justice and compassion.
- Students are taught to value learning, to strive for excellence, to think critically, to appreciate beauty and to respect the diversity of cultures.
- By word and action they are nourished in faith and encouraged to embrace the future with hope.



The Board brief

- Strategic Plan Goal 4 good governance by the Board - Item 3: ..prudent oversight.. ..risk management
- Risk Management Working Group (RMWG)
- Terms of reference
 - Draft a risk management policy
 - Draft a risk management plan



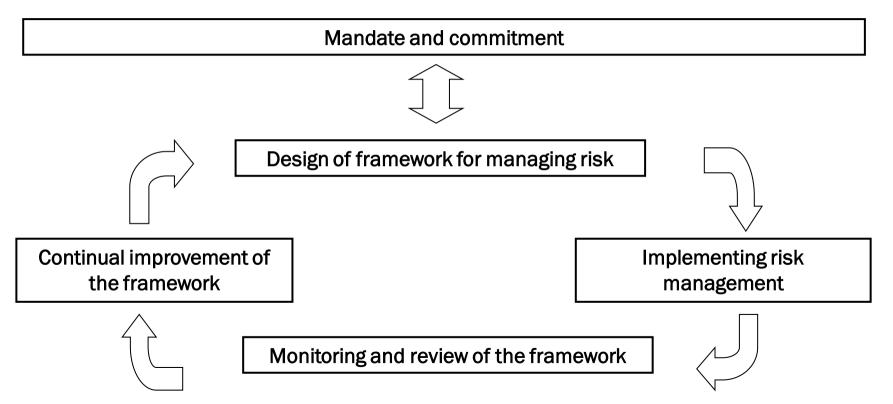
Siena College's Risk Management Governance Development Process

- Understanding risk management
- Risk management methodology
- 3. Principles for developing and implementing
- 4. Responsibility within college
- Draft risk management policy

- 6. Identification of risk
- 7. Risk assessment and analysis
- 8. Risk appetite = VRQA minimum standards
- Risk register software
 Other schools
- 11. Risk management plan

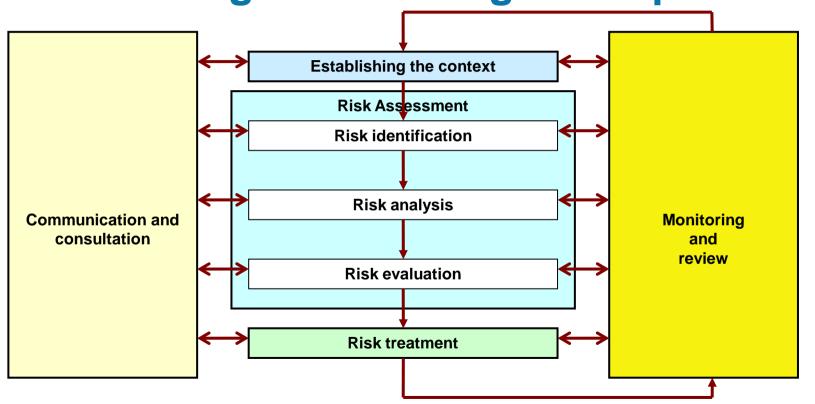


Siena College risk management framework



Institute Siena College risk management process

Actuaries





Risk Consequence Table – Risk Appetite

| LEVEL | RANK | STUDENT ACHIEVEMENT TARGETS | SAFETY OF PEOPLE | FINANCIAL LOSS | CHARISM, REPUTATION AND IMAGE. (Siena Brand) (Including industry and community expectations) | OPERATIONAL EFFICIENCY & GOVERNANCE | SERVICE INTERRUPTION School |
|-------|---------------|-----------------------------------|---|----------------------------------|--|---|-----------------------------------|
| 1 | Insignificant | < 5% variation | No injuries | <\$10,000 | Unsubstantiated, suggested improvements, contained within the school, district or central office, no news item. Manager / School teacher involvement. | Little impact | 1 class |
| 2 | Minor | 5 - 10% variation | First aid treatment | \$10,000 - \$50,000 | Substantiated, low impact, local press news item. Manager / School teacher involvement. | Inconvenient delays | 1 course / unit |
| 3 | Moderate | 10 - 25% variation | Medical treatment required | >\$50,000 and up to \$250,000 | Substantiated, public embarrassment, multiple news reports, state press. Senior Management /Principal involvement. | Delays in achieving major outcomes | 1 year level |
| 4 | Major | 25 - 50% variation | Death or extensive injuries | >\$250,000 and up to \$1 million | Substantiated, public embarrassment, high impact, national news profile, third party actions, public Ministerial involvement, political embarrassment. Director General/ Director Schools involvement. | Non- achievement of major key outcomes | 1 sub-school |
| 5 | Catastrophic | > 50% variation | Multiple deaths or severe permanent disablements | >\$1 million | Substantiated, public embarrassment, high widespread multiple national/ international news profile, third party actions, public Ministerial involvement, Government censure. | Non- achievement of major deliverables | Whole school |

Note: Template based on WA Department of Education Risk Register List



Example - single risk in the ELA risk register

External Learning Activity (ELA) Risk Register (attach to ELA applications)

Supervising teachers/staff: M.. H...

Program/Excursion as appears on ELA or Camp notice: Visit to city

Year Level: 10 Date: 23/11/2012 Location(s): Federation Square

| Risk Description | Existing Controls | Rating | | | Treatment Priority | Treatment |
|--|---|--|---|---|---|--|
| Describe the risk event, cause/s and consequence/s. For example, Something occurs caused by leading to | Describe any existing policy, procedure, practice or device that acts to minimise a particular risk | Effectiveness of existing controls | Risk Consequences | Risk Likelihood | If Effectiveness of existing controls is poor or unknown provide further treatment. | For those risks requiring treatment in addition to the existing controls. List: What will be done? Who is accountable? When will it happen? |
| Eg. A student is left behind on the train station because of tardiness. She is consequently without supervision jeopardising her safety. | Roll call at train station. Head counts as train approaches. | Satisfactory Poor Unknown | Insignificant Minor Moderate Major Catastrophic | Almost certain Likely Unlikely Rare | TREAT MONITOR with Existing Controls Low | Use existing controls. |



Risk Priorities – Siena College vs Life Insurer

Siena College

- 1. Health & Safety
- 2. Charism / Identity
- 3. Learning outcomes
- 4. Financial
- 5. Other

Life Insurer

- 1. Strategic
- 2. Financial Market (Investment)
- 3. Financial Insurance
- 4. Operational
- 5. Other



Current status – progressing implementation

- More comprehensive risk assessments
- Instilling of risk management culture awareness and action
- Full population and use of Periscope Consulting's IRIS Risk software
- Making it happen
- Reporting to College Leadership and the Board



Learnings & Outcomes to date #1

- 1. Value of taking time to understand risk management and its language
- 2. Pre-existing risk management framework material excellent
 ASX Corporate Governance Principles and ISO 31000
- 3. Open and willing hearts and minds made for a great cooperative team dynamic and good communication
- Diversity of backgrounds enhanced discussions and decisions
- 5. Explicit focus on avoiding too much detail good but hard



Learnings & Outcomes to date #2

- 6. Importance of a positive risk culture was recognised; effort to embed that as part of normal "doing" at the College.
- 7. Board and RMWG/RMC process has increased understanding and oversight of the College's risks; reduced fear of unknown.
- 8. Board was pleased with and thankful for the RMWG's work.
- A journey Lots more learning and challenges as implementation proceeds



Part 2 The Actuarial Angle

My personal experience:

- Q1 Where was I comfortable?
- Q2 Where was I uncomfortable or challenged?
- Q3 What gave me the most satisfaction?
- Q4 What have I learned from the experience?



Actuaries' skills for Risk Management #1

- Cognitive
- Expertise
- Actuarial judgement
- Innovative and flexible
- Rigorous and holistic
- Strategic

- Integrity
- Personal Management
- Influence and interpersonal skills
- Communication
- Business acumen

Source: Gribble 2003: Actuarial Practice and Control: Objectives and Capabilities



Actuaries' skills for Risk Management #2

- Quantitative skills
- Markets & institutions
- Regulatory & industry
- Environment
- Problem solving
- Attention to detail
- Business acumen
- Financial reporting
- Communication

- Leadership
- Advisory skills
- Proactive capacity
- Ethical behaviour
- Teamwork skills
- Innovative thinking
- Project management skills
- Aware of "big picture"
- Risk management skills
- Can take informed risks

Source: Shepherd (2007): What actuaries need to do: Developing the capabilities of future actuaries



Stepping up and out of our comfort zone

- Don't waste these your capabilities
 - Step up and out
- We're business advisors so have a more adventurous spirit (Goodsall 2012)
- We learn very quickly
- Apply our techniques and experience in a measured relevant way on new risk management challenges



To actuaries & aspiring actuaries...

"Go humbly forth and thou shall learn and add value.

Do not be afraid."

Take the risk!



Conclusions – Actuaries ...

- 1. .. have powerful risk management skills well beyond financial services.
- 2. .. should believe in their inherent but hidden capabilities in risk management and take the risk of demonstrating those capabilities.
- 3. .. should endeavour to share those skills for the benefit of the communities in which we live.
- 4. .. should be higher in the consciousness of business and govt leaders when they think of risk managem't professionals



Acknowledgements

- Siena College Board and Risk Management Working Group
 for encouraging sharing the journey
- John Muir-Smith of Periscope Corporation for use of their I.R.I.S. Enterprise Risk Management software and advice
- Don Walkley for his initial persuasive advice to the Board on the benefits of risk management / governance
- Wayne Brazel for peer review of the original paper



Contact details

Sean McGing

(03) 8641 69700411 229 641

sean.mcging@mcging.com.au