Xth Accident Compensation Seminar













Private versus Public Underwriting

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- Introduction
- Agreed Basis of Assessment
- Examination of recent public sector scheme performance
- Private sector performance
- The role of capital
- Discussion

Isn't it interesting....

- Queensland and NSW
 - Public sector workers compensation
 - Private sector CTP
- Western Australia and Tasmania
 - Private sector workers compensation
 - Public sector CTP
- Private underwriting does work!

Agreed Basis of Assessment

- National Competition Policy
- Competition Principles Agreement
- Competitive Neutrality
- Agreed April 1995
- Re-affirmed November 2000
- Further Review September 2005



- Eliminate resource allocation distortions arising out of public ownership of significant business activities
- Government businesses should not enjoy net competitive advantage because of public sector ownership

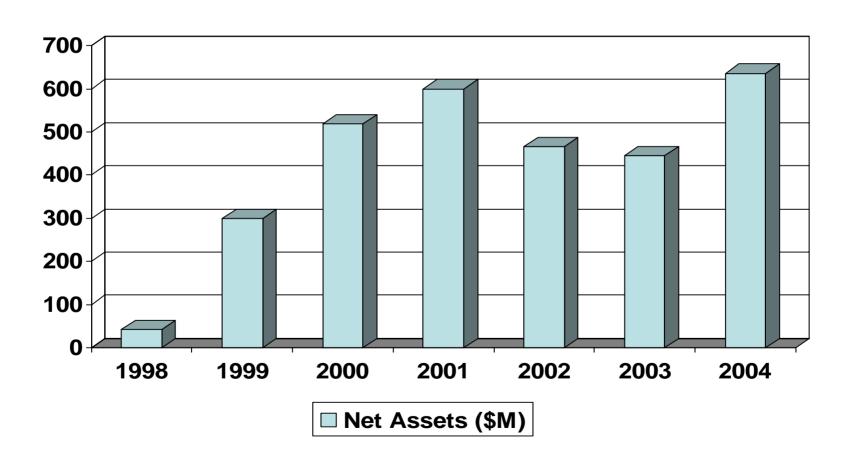
Competitive Neutrality (2)

An essential element of the obligations is that government business activities, like their private sector counterparts, set prices that enable them to earn sufficient revenue to cover their costs, including the cost of capital.

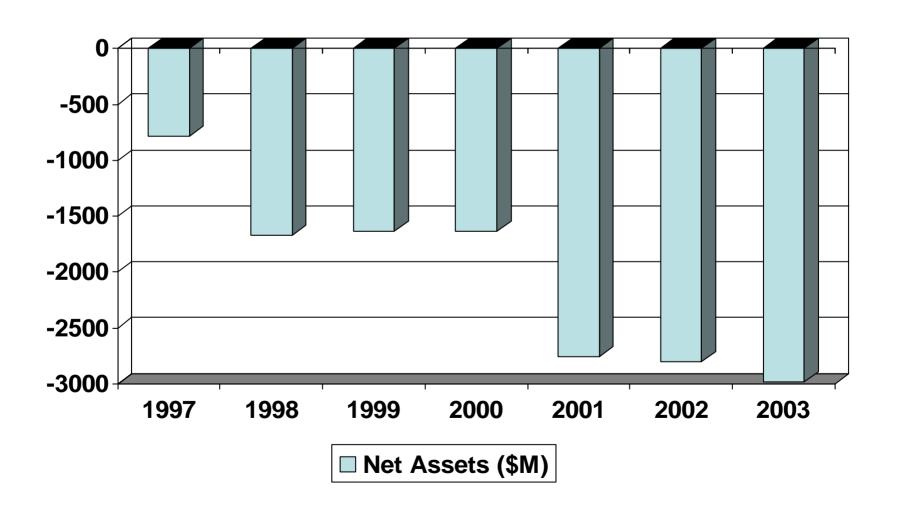


- Operational issues such as reporting, asset management, premium setting
- All relevant taxes and charges and duties (including the NSW IPT)
- Compliance with APRA General Insurance Prudential Standards
- Maintenance of, and provision of a commercial return on, notional capital

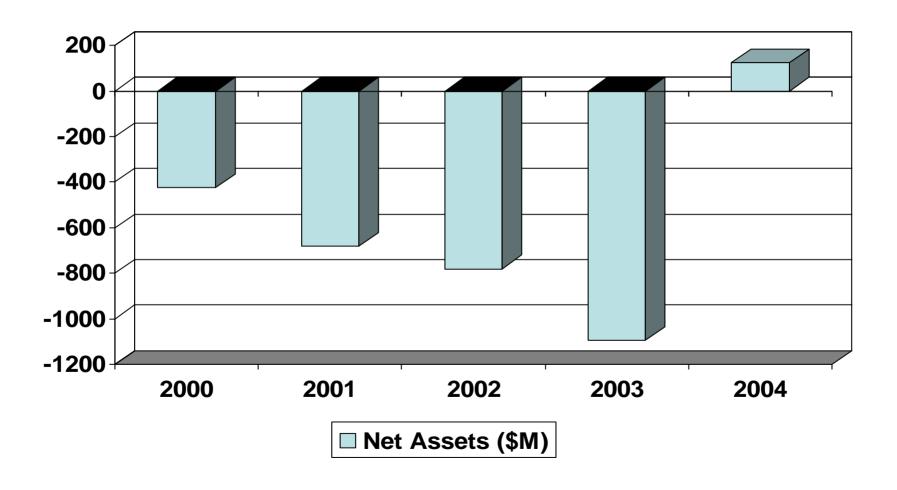
Queensland



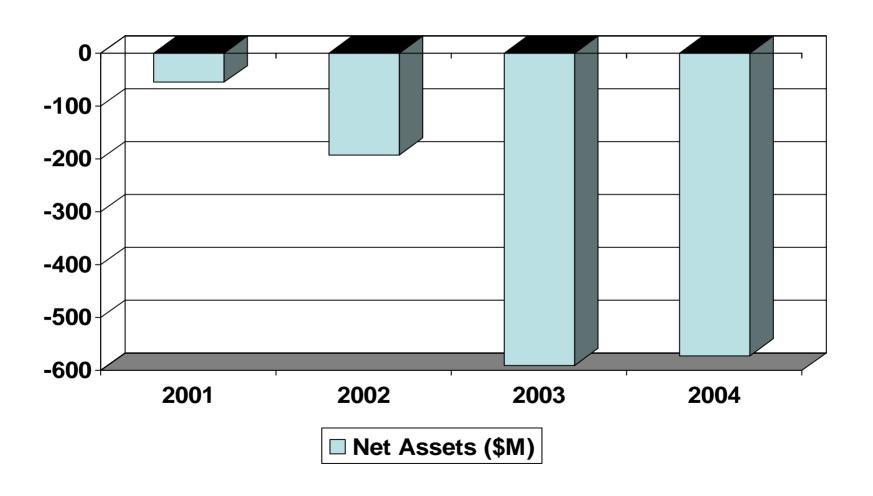
New South Wales



Victoria



South Australia





- Accept long tail insurance is volatile
- Conservative assessment of outstanding claims liabilities
- Additional buffers to ensure claims will be paid as and when they fall due for payment
- Private sector insurers meet APRA MCR by 2.2 times



Investment of Funds

- Policyholder funds
- Shareholder funds
- Asset Risk
- Return on Capital



- Public can lead to distortions
 - Adverse selection -- Moral hazard
 - Cross Subsidies-- Under-reserving
 - Cost Shifting
- Private promotes dynamic competition
- Conclusion