

#### XVth GENERAL INSURANCE SEMINAR.

Evolution of the Industry



By Eamon Kelly and Kent Smith

© PricewaterhouseCoopers





### **Agenda**

- Background to LMI
- Liability Estimation
- Deterministic Valuation Approach
- Stochastic Economic Model
- Application of Model to Valuation
- Conclusions



### **Background to LMI**

- LMI Lenders Mortgage insurance
  - Insurer receives a single premium to indemnify the lender for losses arising on default of mortgage
  - Covers gap between loan outstanding and value of property (plus expenses & recoveries)
  - Exposure period spans well beyond one year
- \$200 bn loans, 15 insurers, six captives, mono-line insurers
- Regulation of liability and risk margins under GPS210 – non prescriptive
- Recent proposed changes to MER estimation
  - no direct link to risk margins





### **Liability Estimation**

- 2 stage process
  - Loan Discharge
  - Default: claim frequency and claim size
- Claim frequency modeled as a log linear function (GLM) of both loan characteristics and economic factors
- Average size a function (GLM) of loan characteristics only



## **Deterministic Valuation Approach**

- Economic forecasts fed into model projection
- Result is a best estimate of claims cost
- Risk margins derived from stress testing and scenario analysis
- Limitations:
  - Limited allowance for interrelationship of economic variables
  - Very difficult to allow for full range/distribution of economic variables
  - Disconnect between central estimate and risk margin estimation





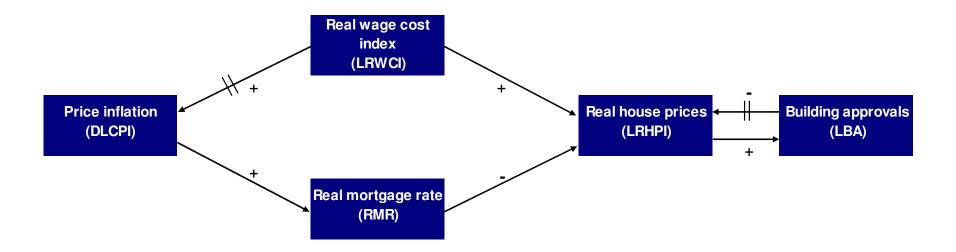
#### Stochastic Economic Model

- Economic factors modelled by SCORE-X House Price Model (HPM)
- Modelled as a multivariate time series, which captures:
  - Short-term & long-term dynamics
  - Non-stationarity
- We ensure projections are consistent with market expectations





#### **HPM: Framework**



- Supply captured by building approvals (RBA preferred measure)
- Demand for housing determined by interaction of CPI, Wages and mortgage rates.
- Worked in real levels to explicitly model the effects of inflation





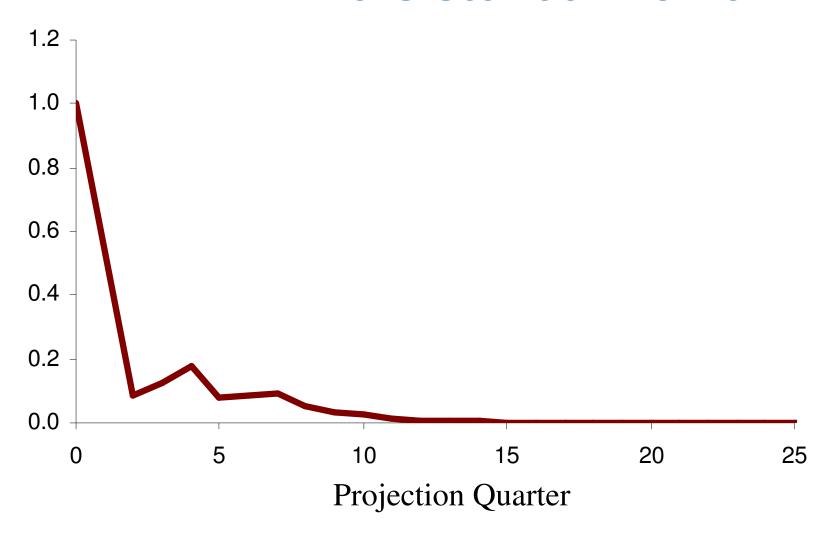
#### **HPM: Vector Error Correction Model**

Log of Real House Price Index

$$Z_t = \begin{bmatrix} LRHPI \\ LRWCI \\ LRWCI \\ DLCPI \\ RMR \\ LBA \end{bmatrix} \begin{array}{l} \text{Log of Real House Price Index} \\ \text{Log of Real Wage Cost Index} \\ \text{Consumer Price Inflation} \\ \text{Real Mortgage Rate} \\ \text{Log of Building Approvals} \\ \Delta Z_t = \mu + \alpha \beta^T Z_{t-1} + \sum_{j=1}^3 \Gamma_j \Delta Z_{t-j} + D_t \Psi + \mathcal{E}_t \\ \text{Long-run} \\ \text{Short-run} \\ \end{bmatrix}$$



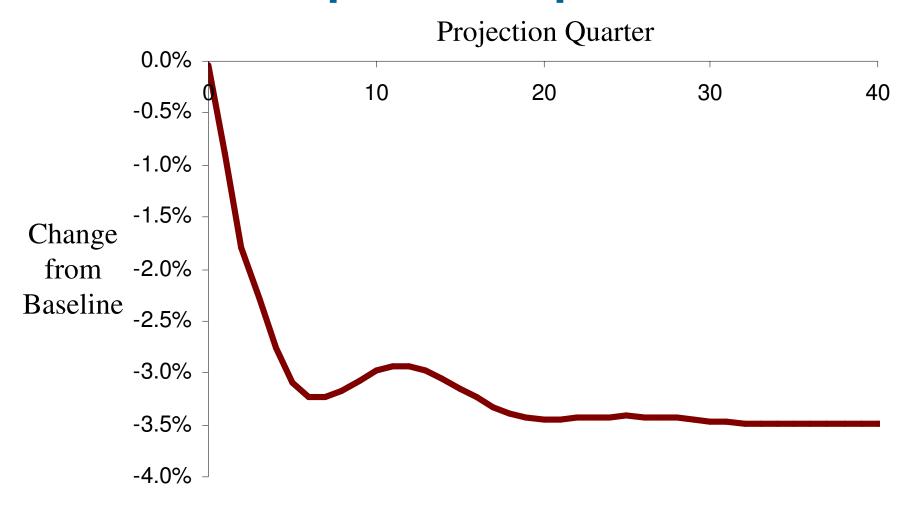
### **HPM: Persistence Profile**





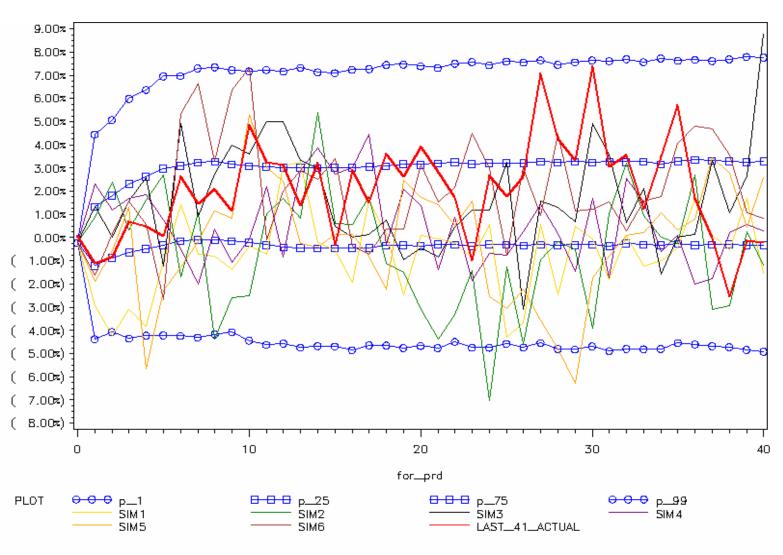


### **HPM: Impulse Response Function**

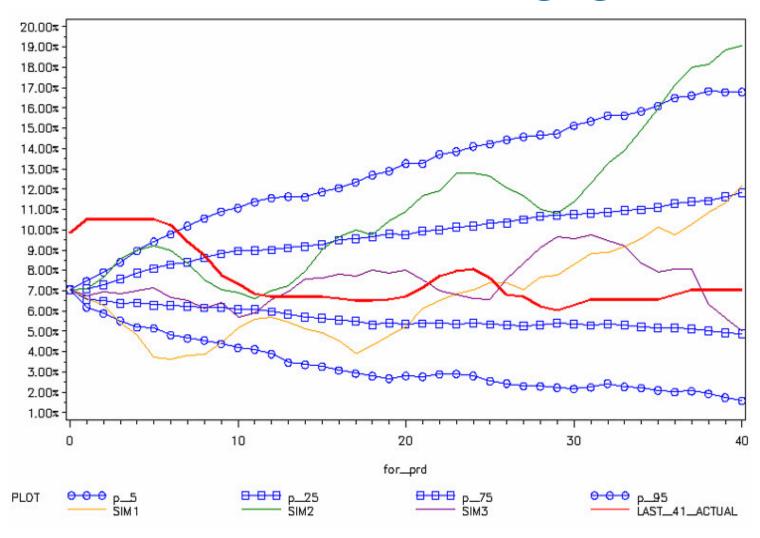




### **HPM: House Price Growth**



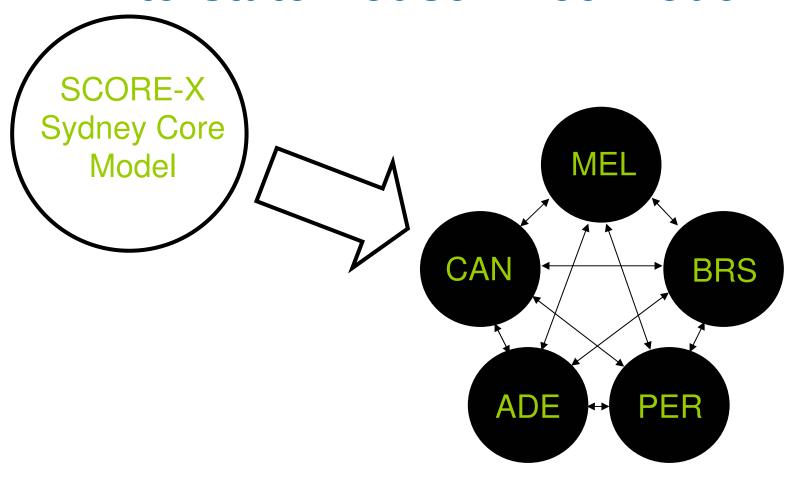
# **HPM: Standard Mortgage Rates**







#### **Interstate House Price Model**





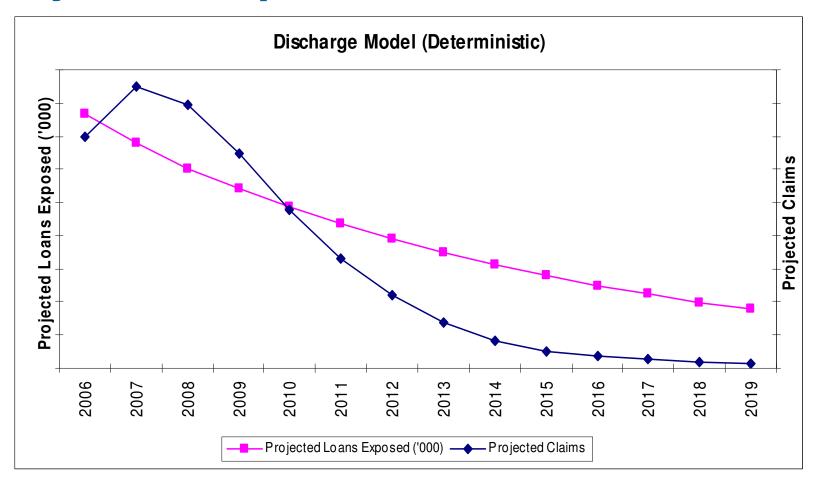


## **Stochastic Valuation Approach**

- Deterministic valuation set projection assumptions equal to median results from stochastic economic model
- Stochastic valuation, follow iterative process repeating deterministic calculation 10,000 times

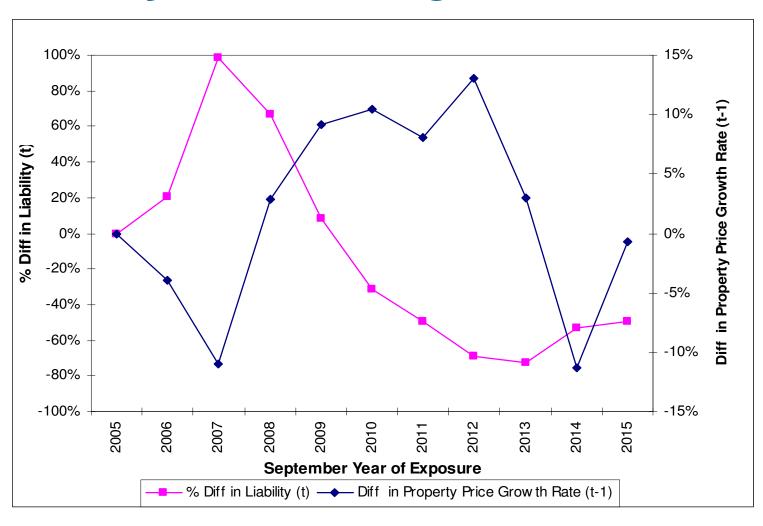


### Projected Exposure Run-Off & Claims



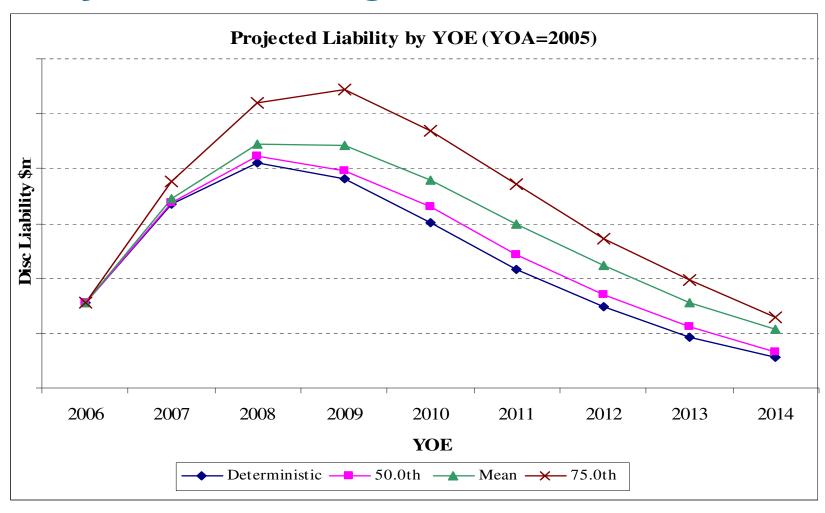


### **Analysis of a Single Simulation**



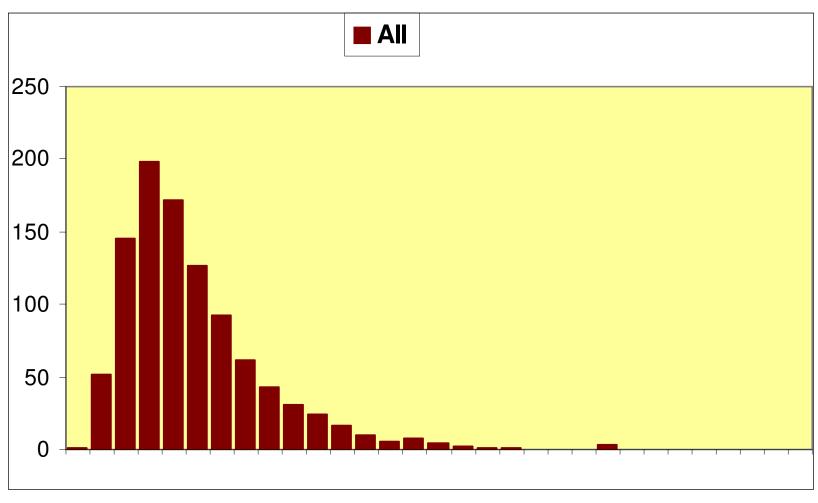


### **Analysis of a Single Year of Advance**





# **Empirical Distribution of Liability**







### **Liability Distribution**

- Liability significantly skewed to the downside
  - Extreme downside risk
  - Implicit skewness in economic outcomes
  - Credit risk threshold effects
  - Cyclicality in economic outcomes
  - Non-linear effects
- Mean from stochastic model 15-30% above the deterministic estimate
- Liability distribution non-lognormal, more highly skewed.
- APRA minimum (half CoV) applies in this case

#### **Conclusions**

- Systemic economic risk accounts for vast majority of uncertainty for this business
- Enforce consistency: same valuation model for central estimate and risk margin
- Use of lognormal for risk margins may be misleading
- Stochastic model more accurately captures inherent (non-lognormal) skewness
- Deterministic approach may significantly under-estimate the mean