



Evolution of the Industry

Linear Correlation as a Measure of Dependency

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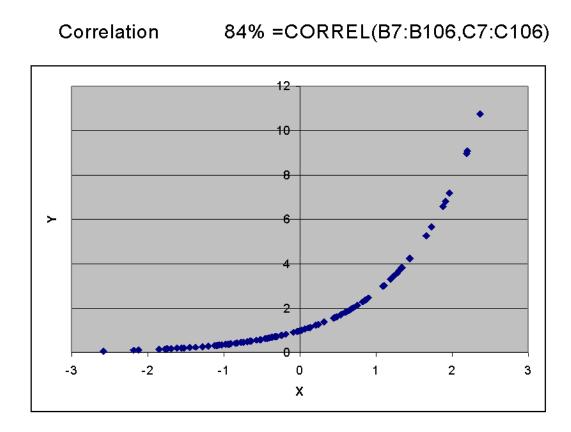


Applications of Pearson Correlation to General Insurance



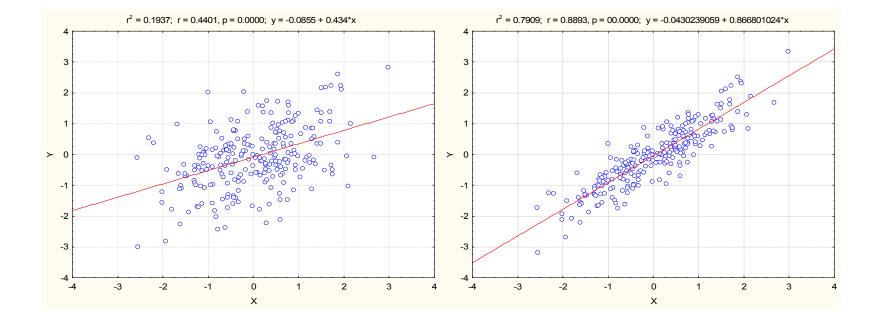
Correlation is not what it seems

| N(0,1) | Exp(N(0,1)) |
|-----------|-------------|
| Х | Υ |
| -0.300232 | 0.7406463 |
| -1.277683 | 0.2786822 |
| 0.2442573 | 1.2766728 |
| 1.2764735 | 3.5839787 |
| 1.1983502 | 3.314644 |
| 1.7331331 | 5.6583544 |
| -2.183588 | 0.1126367 |
| -0.234181 | 0.7912184 |
| 1.0950225 | 2.98925 |
| -1.086701 | 0.3373276 |
| -0.690204 | 0.5014737 |
| -1.690432 | 0.1844398 |
| -1.846911 | 0.1577236 |
| -0.977629 | 0.3762018 |
| -0.773507 | 0.4613921 |
| -2.117931 | 0.1202802 |





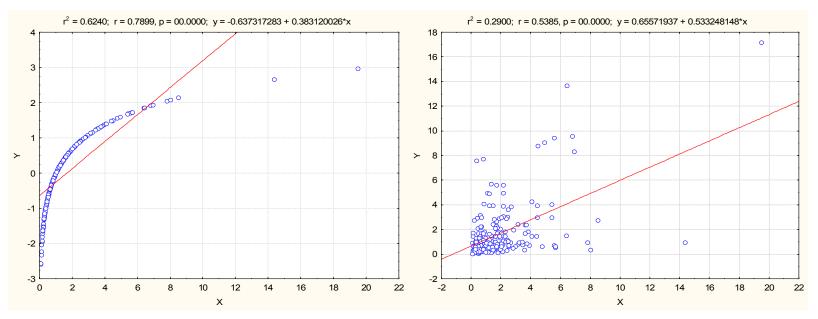
Pearson Correlation and Regression



Pearson correlation is a measure of goodness of fit in a *linear* regression.



Shortcomings of Pearson

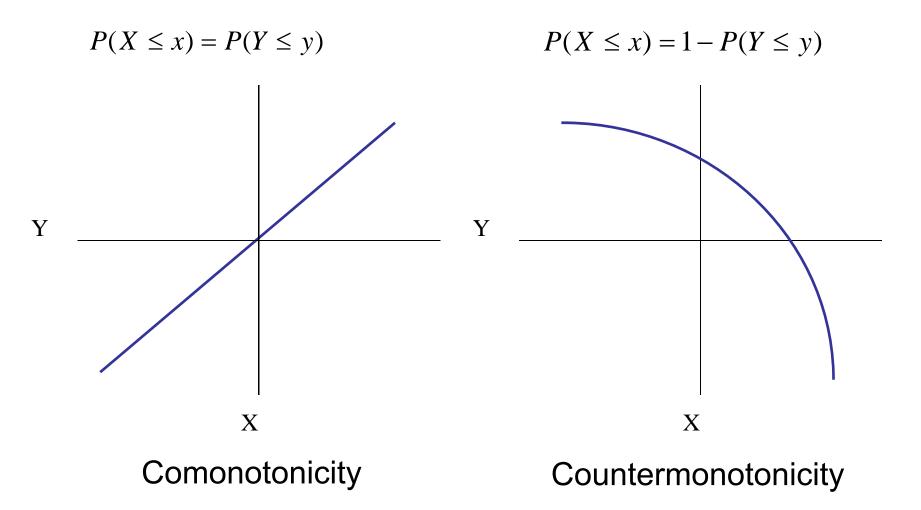


Pearson correlation is a bad measure of goodness of fit when:
 ➤ The relationship is not linear;
 ➤ The distribution is not elliptic.

$$Cov(X,Y) = E\left[\left(X - \overline{X}\right)\left(Y - \overline{Y}\right)\right]$$



Perfect dependence : Know one, know the other





Properties of Dependence

| P1 | $\rho(X,Y) = \rho(Y,X)$ | Symmetry |
|----|--|---|
| P2 | -1 ≤ ρ(X,Y) ≤ 1 | Normalisation |
| P3 | $ \rho(X,Y) = 1 \rho(X,Y) = -1 $ | Comonotonicity Countermonotonicity |
| P4 | $\rho(T(X),Y) = \rho(X,Y)$ $\rho(T(X),Y) = -\rho(X,Y)$ | Invariance under monotonic transformation |



Introducing Mr Spearman

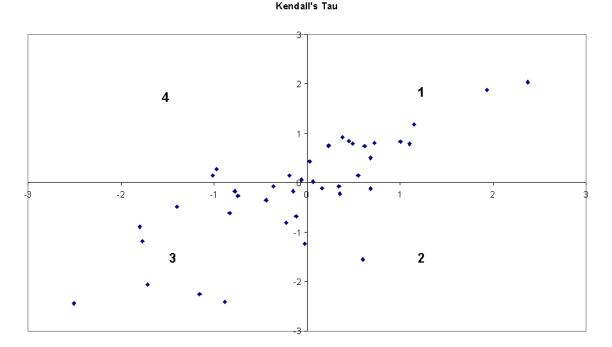
Spearm an Rho

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- Non-parametric method
- Pearson correlation of rank
- Spearman = 0.744.



Introducing Mr Kendall



- Values in quadrants 1 and 3 are concordant (26 of these 65%);
- Values in quadrants 2 and 4 are discordant (14 of these 35%).
- Kendall's Tau = 0.65 0.35 = 0.3.



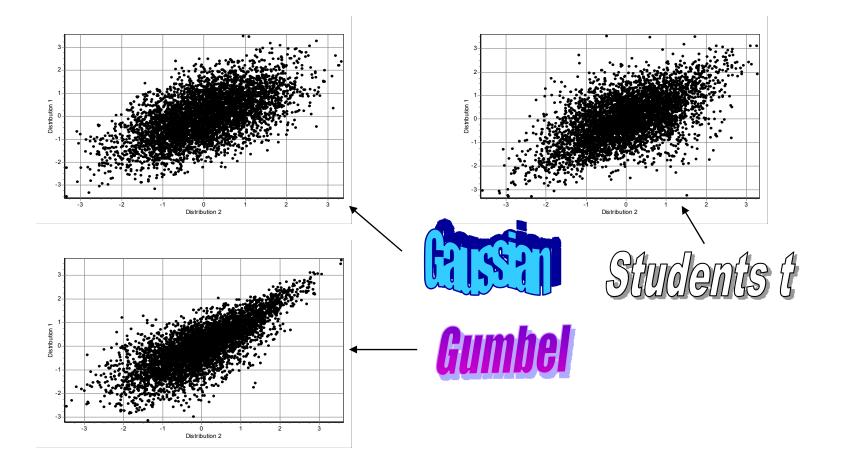
Dependency Measure Scorecard

| | | Pearson | Spearman | Kendall |
|----|-----------------------|--------------|--------------|--------------|
| P1 | Symmetry | \checkmark | ✓ | \checkmark |
| P2 | Normalisation | ✓^ | \checkmark | \checkmark |
| P3 | Perfect Dependence | × | ✓ | \checkmark |
| P4 | Invariance | × | \checkmark | \checkmark |

[^] For elliptic distributions



Copulas





Structural modelling

