

Beyond the Data Science Bubble

Data Analytics Seminar

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Solving Real Business Problems

Steve Millward, Chief Analytics Officer, Data Republic

- We need to make data more liquid
- Applying new data to old problems
- Examples
 - Health outcomes
 - Pooling industry data
 - Personalisation of risk

Data is arguably the world's most valuable resource

But it's illiquid







'Big data' and 'Data science'



Innovation will come from applying long-standing techniques to new, richer data sources (not size related)





Examples

Public/private data share – WBC, Qantas, IGA, Victorian Department of Health



626 CPUs

1.89 Petabytes of storage

3.95 Terabytes of memory





+ 250 Contestants

60 Team submissions

6 Finalist Teams

1 Top winner











































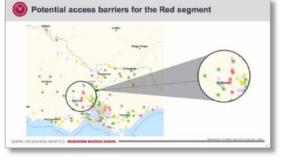




Public/private data product – addressing immunisation rates

Using analytics to improve vaccination rates and save \$millions











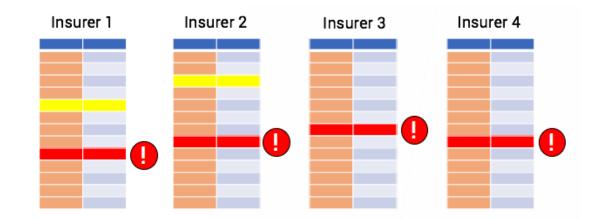


Pooling industry-wide data to benefit the entire industry

Most industries have needs to share data in a secure 'safe harbour'

- Personal insights
- Fraud detection
- Regulatory reporting
- Market insights

Applications across insurance (travel, CTP, car, home, life)





New data sources for personalisation (marketing, risk, churn, best offer) Data exists – but it's been inaccessible

Lifestages

Shopping transactions

Mobile phone plan

Starting a family

Grocery transactions

Relationships



Car purchase intent

House purchase intent

Health outcomes

Online behaviour

Travel behaviour

Hobbies and interests

Conclusions: Liquidity in data

The journey is underway:

- Data is becoming more liquid
- Companies will have access to more data than ever before, often from other companies
- Data from alternative sources providing a wider perspective on customers
- Outcomes need to be driven by you